

We believe *EVERYONE* deserves healthcare.



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WHAT'S UP @ GNC

- Our Congestive Heart Failure Clinic has the lowest hospital readmission rate in Hall county
- We are now completing over 60 patient hygiene cleanings each month
- Volunteers gave 16,562 hours providing clinical care and administrative services last year
- GNC begins each day with a devotion for patients and staff who would like to start with a word of hope and prayer.
- Current volunteer needs include scribes, data entry, and English-Spanish interpreters. Retired RN or LPN skills are ideal

2018 Annual Report

COMMUNITY OF HEALING



In Luke 5:17-26 a man who cannot move his body is taken by his friends to be healed by Jesus. Jesus is surrounded in a crowded home by people who have come to hear him teach. Not only is the man unable to make himself well, there is the further barrier of the crowd blocking his way. But, it is his friends who carried him, his friends who made a hole in the roof and lowered him down to Jesus, his friends who did not stop until he was offered the chance to be made well. It is not by his own effort that he is healed, or even by his own faith, but that of his community. Community means removing barriers in creative ways to meet a common goal.

“Johnny” was in pain and came to GNC for a tooth extraction. Upon entry he completed the patient needs assessment. Not only was the roughly \$1,000/month in benefits not enough to cover the cost of his dental work, but he was also food insecure. Our application specialist referred the patient to the United Way Compass Center. He is now enrolled in *Meals on Wheels* and returned to GNC to express his gratitude for both the dental care he received and his new sense of connection with caring community.

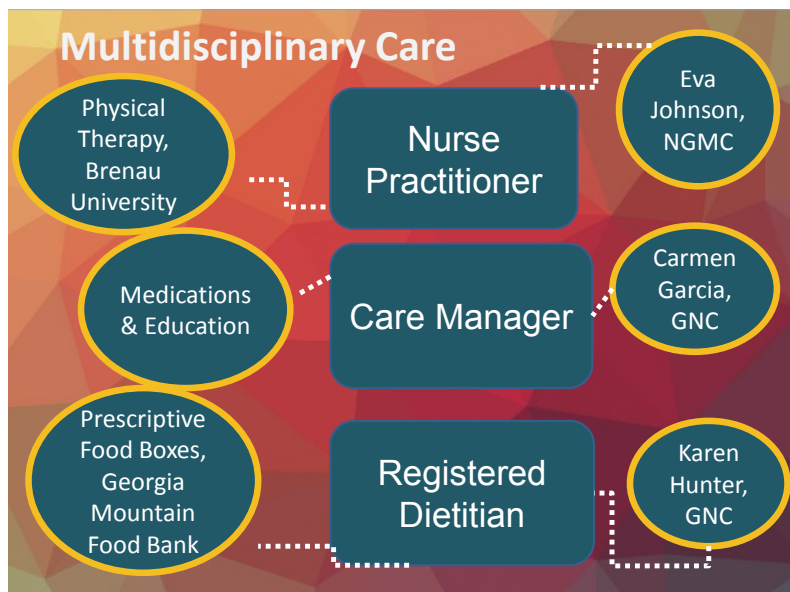
Community is more than sharing a geographical location. It's a feeling of fellowship that comes through sharing common goals. Good News Clinics is a *community* agency. As we close this fiscal year, we are reminded that our mission of providing low-income, uninsured, Hall County residents with healthcare is successful only because it is part of the goal of our community. You, our donors, partners, and friends have made it your priority to share with us in the work of healing our own most vulnerable.

As we stand upon the shoulders of our many donors, 100 community volunteers, 55 medical volunteers, 44 dental volunteers, partner agencies and faith partners, *we are incredibly grateful*. Roughly 3,500 patients in serious need were cared for this fiscal year. GNC provided 29,170 patient appointments and roughly \$19 million in services to our community.

Thank you for your role in meeting the common goals of this COMMUNITY.

PATIENT CENTERED CLINICS: TREATING CHF & DIABETES

CONGESTIVE HEART FAILURE



The NGMC Community Needs Assessment from 2016 states that over 50,000 Hall residents suffer from cardiovascular conditions. At GNC, roughly 200 uninsured patients are enrolled in our Congestive Heart Failure (CHF) and Cardiovascular Conditions Clinic. We are proud to announce that our CHF clinic has the lowest 30-day hospital readmission rate in Hall County. GNC's 30-day readmission rate is 3% while the national average is 22%!

How is a local free clinic able to achieve such success while working with a highly vulnerable population? By providing multidisciplinary care.

“I worked all my life and always took care of myself. After my stroke, I missed so much work that I lost my job and insurance benefits. I would have died without follow up treatment at Good News. I thank God for this place.”

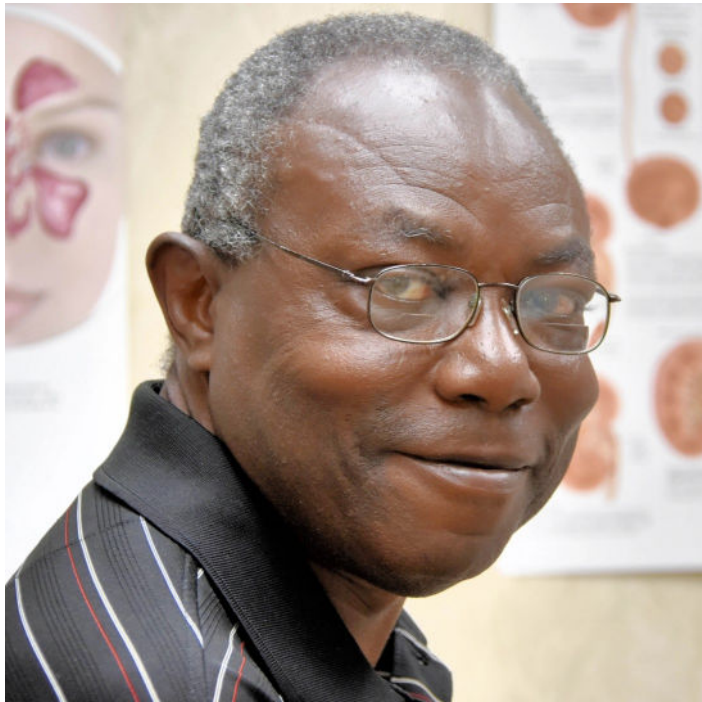
DIABETES CLINIC

100 million Americans suffer from diabetes. Nearly 10% of our national population and 14% of Georgia's population is experiencing the challenge of this chronic disease. GNC is joining the effort to properly manage diabetes and overcome prediabetes conditions.

At GNC, we serve over 400 patients with diabetes, many of whom are insulin dependent. Our providers mandate that all of our patients attend our diabetes education class at least once. These monthly classes are led by a volunteer Nurse Practitioner from NGHS who is a certified American Diabetes Association Diabetes Educator. Classes are held once each month in English and Spanish and offer a supportive environment. Patients are educated about nutrition, exercise, prevention and vaccines, when to contact a provider, and meal planning. The single greatest challenge for our diabetic patients is meal planning and proper nutrition, especially on a budget and with limited time. GNC is able to offer diabetic friendly food boxes and fresh fruits and vegetables to these patients through our community partnerships with the Georgia Mountain Food Bank and Jubilee Farm.

GNC diabetic patients who are newly diagnosed or having difficulty managing their disease are seen monthly. Established patients must come at least every three months for review and support.

We are thankful to the many partners and volunteers who come together to serve clinic. You are making a tremendous impact.



PATIENT STORY

Meet Mr. Adenuga

After a very serious cardiac event, Mr. Adenuga spent several weeks in NGMC. He was diagnosed with Congestive Heart Failure (CHF) uncertain about his future. His heart function was very low and he was advised to go into Hospice care at a facility in Macon. He did not want to leave his home and move to Macon alone in his condition. NGMC then referred him to Good News Clinics. That was three years ago! His heart function is incredibly improved and he believes he is alive today because of the help he received from GNC.

MEET THE BOARD: BRAD BAUCOM

I am a native mid-westerner, having been born in Kansas and raised in the Ozarks of southwest Missouri. I received my undergraduate degree in 1971 from Missouri State University, Springfield, Missouri, and a Masters in Healthcare Administration in 1976 from the University of Missouri, Columbia, Missouri.

My professional career has been spent in healthcare administration and has spanned 34 years. During this time I served in a number of executive management and leadership positions, including those of Chief Operating Officer and Chief Executive Officer, in hospitals and health systems in Kansas, Georgia and Tennessee. After retirement, my wife, Gail, and I moved to Gainesville in 2012 to be near our daughter, son-in-law and two grandchildren. (We also have one son who lives in Birmingham, Alabama.) I currently serve as Vice President of the Board of Directors of the Good News Clinics, where I have been a member since 2015. I am also a member and past president of the Board of Directors of the Wisdom Keepers of Hall County.

I am personally honored to serve as a board member of the Good News Clinics. When initially appointed to the GNC Board I hoped to use my knowledge and experience in healthcare administration to assist the Clinic in accomplishing its operational goals, while also helping to develop plans for it to successfully meet the challenges of the future. My professional experience had shown me that starting and sustaining a “free” health clinic is a difficult undertaking. It has been a privilege to work with a clinic and board that has been successful for 20-plus years in providing high quality, accessible healthcare to members of the community lacking the financial resources for such care.

I consider the Good News Clinics to be a great blessing to our community. Its staff and volunteers represent the best of who we are as people, and I am thankful that I can play a small role in helping them continue to be successful in this healing ministry.



Brad Baucom and wife, Gail, pose at the 2nd annual 'Run for the Roses' to raise funds for GNC's mission. Over \$30,000 was raised for patient services at the annual Kentucky Derby event.

Save the date:

May 4, 2019 for next year.



#GivingTuesday Nov. 27, 2018 Log on to help:

www.goodnewsclinics.org/donate

**Help GNC raise \$5,000 to vaccinate 300 vulnerable
Congestive Heart Failure & Diabetic patients**



Good News Clinics is pleased to recognize those who found and sustain our services. It is with deep gratitude that we welcome the following donors into our societies and circles of giving.

FOUNDERS' SOCIETY

ANNUAL GIFTS OF \$25,000+

George & Anne Thomas Fund

Bob & Amanda Willis

Winkie & Walt Boomershine

Junior League of Gainesville/Hall County

HEALING SOCIETY

ANNUAL GIFTS OF \$5,000-24,999

\$10,000-\$24,999

Charles & Dancy Wynne

Crystal Farms, Inc.

First Baptist Church

Anne George

David & Shannon Hughs

Heidi Nicholson

George & Francis Seelke

Walters Management Company

V.C. & Mary A. Puckett Foundation

The John A. and Merridy W. Gram Charitable Trust, an advised fund of the North Georgia Community Foundation

Electronic Sales Co.

Antoni Rios & Margaret Shutte

Wells Fargo Advisors

HELPING CIRCLE

ANNUAL GIFTS OF \$500-\$4,999

\$1,500-\$4,999

Abit & Kayanne Massey

Acts Retirement Life

Blackshear Place Baptist Church

Corey & Cheryl Brown

James & Wynelle Butts

Walter Byrd

Linda Carter

Jay & Cadie Cooper

John & Sally Darden

Larry & Katie Dudas

Karen Ellis

Don & Sandy Fancher

Ralph & Mary Cleveland Fund

First Presbyterian Church

Clint Hawkins

\$5,000-\$9,999

Brad & Gail Baucom

Ben Lancaster

Michael & Allison Borchert

Guilford Immediate Care

David & Gail Chester

Fieldale Farms Corporation

Gainesville First United Methodist Church

Gainesville Newcomers Club

John Jarrard Fund

Lakewood Baptist Church

Sam & Bess Poole Fund

Greater Atlanta Dental Foundation



Wayne & Susan Jessup

Ted & Asden Johnson

The Longstreet Clinic

Alan Lynch

Elizabeth Martin

Judy Miller

Yale & Donise Moore

Van & Jean Peeples

Joseph Pirola

Eskimo Cold Storage

Bess Poole

Orval Porter

Kevin & Marcia Price

Sam Rauch

The Family of Bill Rezak

Shawn & Monica Russell

Ellen Sanders

James & Sheila Schumer

W.H. & Tennent Slack

Susan Smith

Allen & Marilyn Spires

St. Paul United Methodist Church

Jeff & Pamela Thompson

Milton Martin Toyota

Tommy & Monica Turner

United Community Bank

\$500-\$1,499

Anesthesia Associates

Danny & Linda Askew

Susan Bagwell

Bank of America Corporation

Dick & Julia Baxter

The Benefit Advocate, Inc.

Randy & Havalyn Bennett

Betty Hampton

Wiley & Judy Black

Barbara Bowers

Doug & Cathy Bowers

Charles Bradley

Brenau University

William Burns, Jr.

Phil & Judy Bush

Barry & Janis Cain

Brian Cantel

Care Source Management Group

Carroll Daniel Construction

John & Charlene Casperson

Jerry & LaFern Chandler

Anne Chenault

Doug & Janna Cleveland

Bill & Claire Coates

Tom & Rita Cole

Comet Sunday School Class

Cooks Law Group

John & Julia Cromartie

Darryl & Charlotte Crow

Carl & Linda Rogers

W.C. DeAugustinis

Ken & Lynn DeVries

David & Misty Dickerson

Alan & Melissa Edwards



John & Lydia Ferguson

Hop & Mindy Ferran

First United Methodist Boy Scout Troop

Free Chapel Worship Center

Olin and Joan Fulmer

The Gadabouts

Gainesville Surgery Center

Gainesville Urology PC

Harry & Barbara Gambill

Jim & Judy Gardner

George E. Mercury, LLC

Georgia Foam, Inc.

Green Street Smiles

Bob & Christie Gregory

Jack & Barbara Griffeth

Mark Hazel

Peter Henderson

Henry & Company, LLP

Tony & Cathy Herdener

Greg & Katie Herzog

Arden & Jean Hothem

Donovan Hough

Charles & Joan House

Philip & Shirley Hudgins

Bill Hudson

William & Edith Jennings

Tom Jones & Caroline Grandy

Maurice & Ida Kallman

Jane Kesler

Robin Ketchem

Don Kincaid

James Kruer

Lake Lanier Islands, Development Authority

Louis Dickson Lanier

Ray & Mary Lecture

Laura Ledford

Mickey & Kat Long

Rebecca Loomis

Lee & Cathy Lovett

Good Shepherd Lutheran

Mansfield Oil Co.

Joan Marler

Jean McCord

June McPherson

Carole Mendenhall

Nabil & Lina Muhanna

Thomas & Carol Murphy

Alma Murray

NE GA Dental Group, LLC

NE GA Diagnostic Clinic

NE GA Plastic Surgery Associates

Bud Nickels

Steve & Bette Noble

Kary & Katie Nordholz

Northside/Gainesville Imagining

George & Janet Ordway

Janie Owen

Roger Owens

Paul Paquette

Tom Paris, Jr.

Patterson Rehab & Nursing, LLC

G. Thomas Patton



Carroll & Sandra Perry
 Pleasant Union Baptist Church
 Jamie Poisson
 Mary Ramey
 Natalie Rizquallah
 William Sanders
 Lorry & Sherrie Schrage
 Seekers Sunday School Class
 Hal & Caroline Silcox
 Eula G. Sommer
 South State Bank
 C. Kenneth Spruill
 Ron & Carol Stowe
 Stribling-Whalen Financial Group
 Strong, Gaddy, Lee Wealth Management
 Mary Thigpen

Tipton Construction Co.
 Tuner, Wood, and Smith
 Barbara Vlax
 Bo & Sally Walpole
 Frank Welch & Cacia Soares-Welch
 Trish Westbrook
 Dave & Faye Westfall
 John & Mary Whitt
 William & Joy Schofield
 Arthur & Angela Williams
 Winsome Sunday School Class
 Ironman Highlands Charitable Fund
 Philip & Kate Zoercher

GRANTORS FY 2018

Good News Clinics is Honored to be Awarded Grant Funding From these Grantors:



Good News Clinics

Physical Address: 810 Pine St.
Gainesville, GA 30501

Mailing Address: P.O. Box 2683
Gainesville, GA 30503

Phone: 770-297-5040 ext. 320
Fax: 770-503-9818
www.goodnewsclinics.org



goodnewsclinics.org

3 WAYS TO GIVE

AUTOMATED



DIGITAL



ENVELOPE



www.goodnewsclinics.org/donate

P.O. Box 2683, Gainesville, GA 30503

TIME

TALENT

TREASURE

Contact Liz Coates, Community Engagement Director
770-297-5040 ext. 320 or lcoates@goodnewsclinics.org



FISCAL YEAR REPORT 2018



Sam Poole Medical Clinic

12,228 patient
appointments

Green Warren Dental Clinic

6,415 patient
appointments

GNC Dispensary

38,377 Prescriptions
4,333 Refill Appointments
\$8,834,688 Retail Value

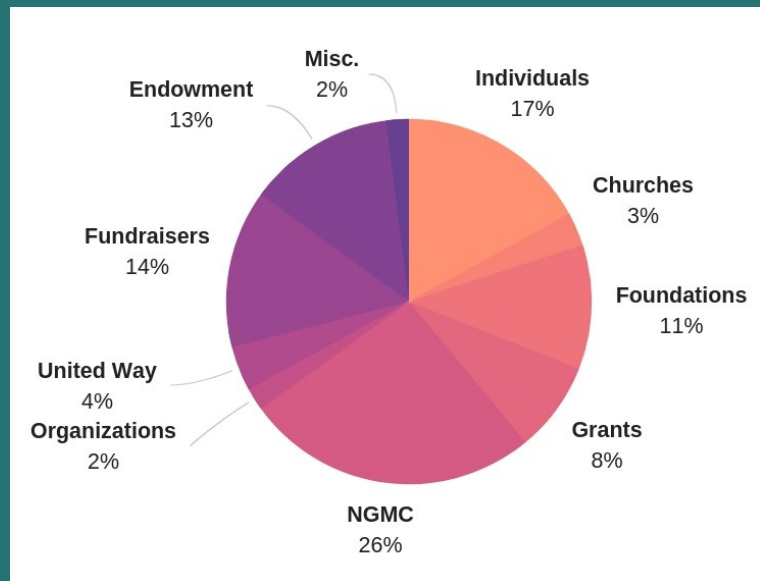
Health Access

2,024 Patient Referrals
4,170 Appointments
\$6,900,902 Value of
Services

FISCAL YEAR 2018 REVENUE & EXPENSES

Expenses: \$1,539,010
Revenue: \$1,563,643

Individuals	\$245,548
Churches	\$42,883
Foundations	\$173,642
Grants	\$131,500
NGMC	\$406,809
Organizations	\$35,790
United Way	\$61,040
Fundraisers	\$218,333
Endowment	\$158,593
Endowment Gifts	\$40,937
Misc.*	\$48,533



*Includes Businesses, Patient Donations, and Other Sources < 1%

TOTAL NUMBER OF APPOINTMENTS: 29,170

VALUE OF SERVICES PROVIDED: \$18,964,592

VALUE OF VOLUNTEER TIME DONATED: \$798,480

TOTAL VOLUNTEER HOURS GIVEN: 16,562

YEAR END GIVING OPPORTUNITIES

HOPELESSNESS TO HOPE

"Mr. Joe" came to GNC six months ago after suffering a severe stroke. He had been homeless until his stroke but now lives with a couple who took him in after meeting him through a church connection. Mr. Joe's stroke left him nearly blind, with mobility issues and unable to work to support himself. When the GNC volunteers and staff met him for his first appointment, he was broken and in despair. The clinicians left their first visit with him in tears because of how hopeless his situation seemed.

But, by God's grace we have seen Mr. Joe move from hopelessness to hope. How? When he was referred to physical therapy but had no means to get there, GNC helped. When he could not see to properly take his medications, GNC measured out his daily medications into a weekday pill box with brail. We prayed for him and with him. When Mr. Joe comes to GNC, he is met with love and warmth...and hope.

Now, six months later, Mr. Joe no longer stares down to the floor. His countenance has changed. He raises his head and speaks to the team, he shows signs of new hope.

Good News Clinics is dedicated to Mr. Joe and those like him among us. We need your help moving our patients from hopelessness to hope.

Sponsor-A-Service

GOOD NEWS CLINICS

HEART FAILURE \$5,000

\$5,000 serves approximately 8 patients for 1 year

DIABETES \$2,500

\$2,500 serves approximately 8 patients for 1 year

DENTAL SERVICES \$1,500

\$1,500 serves approximately 12 patients for 1 year

HYPERTENSION \$1,000

\$1,000 serves approximately 4 patients for 1 year

DISPENSARY SERVICES \$500

\$500 helps provide medications for approximately 30 patients for 1 year

Gifts of any amount are most welcome

GIFTS IN HONOR OR MEMORY

Gifts given in honor or memory of friends and family are a generous way to share the true spirit of the giving season. GNC will forward a holiday card to your honorees notifying them of your gift.

Simply complete the honoree/memorial line on our
online or envelope gift forms