



GOOD NEWS  
CLINICS



2022



1992



Since 1992, Good News Clinics  
has worked to nurture broken  
bodies and spirits, with the  
goal of healing both.

ANNUAL  
REPORT  
2021-2022

# LETTER FROM THE EXECUTIVE DIRECTOR

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'Sam Poole liked to start each day at the Good News Clinic in Gainesville with a prayer, with patients, staff and volunteers joining hands in a circle. A man of quiet faith and passionate intensity, Poole helped begin a mission...to care for the impoverished of Hall County. The result is free care to those most in need, "Good News" indeed to the patients who gather there each day.'

— Rhonda Mullen



Last week we received a call from a donor who has faithfully supported The Clinics since our inception 30 years ago. This donor has a friend who is suffering. The friend has found herself stripped of everything she once had. She fell prey to an abusive man and now, decades later, after much suffering, she is homeless, living in a local shelter. This promising woman's heritage, master's degree, and intellect could not save her from the dangers of this world. Having lost all stability, she is now rebuilding her life.

Dr. Sam Poole, one of the many founders of The Clinics said, "We will all suffer, we all have pain, but when we are poor it is tragically worse." He left a tremendous mark. Dr. Poole not only left a mark on his patients, but on our mission by ensuring our course was set on value-based care long before it was a health buzzword. We focus not just on getting patients well but keeping them from becoming unwell. We believe that a high-touch, deeply personal, and comprehensive medical practice brings about best outcomes for patients. Dr. Poole and his counterparts, then and now, have embodied that awareness. That is why they volunteer and why they freely, gladly answer the call of Jesus in Luke 12, "From everyone who has been given much, much will be demanded; and from the one who has been entrusted with much, much more will be asked."

This lovely, broken woman sat in the Good News Clinics dispensary being counseled by the same pharmacist who worked alongside Dr. Poole 20 years ago, not only about her medications, but about the hope Jesus Christ freely offers her; she who is not beyond repair, who can be healed, who will be made whole.

Annual reports are designed to share information, data, fiscal year budgets and volume reports. We are proud of our annual report because it is the measure of our value and service to this community. But, as you read, remember that each and every number, every good outcome and dollar accounted for, is but a way of measuring love, good news for the poor, and hope in peoples' lives.

As we look back, we also look forward. Our Greater Things Campaign report is enclosed and as we prepare to break ground for expanded capacity in early spring of 2023, we do so because of the growing number of patients who need us. We do so with your blessing and support and with our volunteers' incredible passion for making sure no one falls through the cracks.

May God guide, compel, and bless all who are poor, through you and through us, that they and we may indeed have the Kingdom of Heaven here, now, and forever.

**Liz Coates**

*Executive Director, Good News Clinics*

## Our Mission

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Good News Clinics provides free medical, dental, pharmaceutical, and specialty care to the uninsured, low-income residents of Hall County, Georgia.

## Board of Directors

---

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"Thank you to Good News Clinics' founders for your vision, to inspirational community volunteers for your service, to the sacrificial volunteer providers, and to every generous individual and corporate donor. You are part of a big, beautiful quest to expand our reach to more people in our community; to offer hope to those in crisis, mercy to the vulnerable and healing for so many. Together, we will continue to serve and empower the lives of those who have no other place to turn."

—Julie Poole Knotts, *Greater Things Campaign Chair*



## GOOD NEWS CLINICS

# GREATER THINGS EXPANSION PROJECT



## WHY SHOULD I GIVE?

As a nonprofit, Good News Clinics relies on volunteers to provide clinical services. Compassionate and concerned healthcare providers give of their time and expertise to care for our community.

We need your support to bring our *expanded* vision to life. The Clinics have shown incredible health outcomes in our patients for 30 years. We have measurable ways to show that our organization is moving the needle on chronic conditions, COVID-19 and behavioral health issues for the underserved. Below are the three campaign pillars that make up **GREATER THINGS**.

## 3 PILLARS



**EXPANSION  
OF FACILITIES**

**ADDITIONAL  
PROGRAM  
CAPACITY**

**PROGRAM  
SUPPORT,  
NOW & FUTURE**

When you give to **GREATER THINGS**,  
you are giving to Good News Clinics.

[goodnewsclinics.org/greater-things](https://goodnewsclinics.org/greater-things)



To read Julie's full letter  
and learn more about the  
Greater Things page, visit  
[goodnewsclinics.org/greater-  
things](https://goodnewsclinics.org/greater-things) or scan the QR code.

# Patient Stories

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Our patients are the heart of what we do. With your support, Good News Clinics provides medical, dental, vision, and mental healthcare to those who might otherwise go without it. When patients leave our clinics with the prescriptions, education, and information they need to live a healthier life, our entire community grows stronger and thrives.



## DONALD

Donald "Duck" is a quiet man fighting for his life. A hereditary condition of Congestive Heart Failure (CHF) was discovered when he collapsed at his job and was sent to the hospital. When he was told that he could no longer work, he not only lost his job, but he also lost his health benefits. During his follow-up appointment at the Gainesville Heart Center, Duck was referred to Good News Clinics for continued treatment. Duck shared that, "Eva Johnson is helping me and the medications I get are keeping me alive." When asked about the impact the Clinics have made on his daily life, Duck replied, "I'm not blacking out anymore, and I can breathe". Sonja Gordon, Duck's friend, commented, *"The doctors here [at the Clinics] are the best, and they have helped Duck when no one else would."*



## ALMA

In 2019, while hospitalized for pneumonia, Alma was diagnosed with Congestive Heart Failure (CHF) with an ejection fraction of only 20%. Years of trauma, addiction, poor nutrition, and smoking caused damage to her heart. When she was discharged from the hospital, she was referred to Good News Clinics for care in our CHF program, beginning her journey to better health and recovery.

Alma beams with gratitude for the medical care and friendship she has found among the staff at the Clinics, crediting them with enrolling her in a smoking cessation class, teaching her how to eat nutritiously, and providing her with proper medications and treatment to manage her heart condition; she is proud to report that her ejection fraction has improved to 55%. Although Alma works as a part-time caregiver, she does not have health insurance and is grateful to receive care at the Clinics. *"This place is such a blessing. God has been good to me and so has Good News Clinics."*



## CHRISTOPHER

Christopher "Chris" was referred to the Clinics by North Georgia Works for medical and dental care in June 2022. Although Chris has worked for the last 3 years installing industrial water pipes and storm and sewer drains, he hasn't been able to afford insurance. "I've never been able to afford getting my teeth fixed, and it's been since high school that I've been to a dentist." He appreciates the kindness of the staff and dentists he has encountered here. "I've told the guys at North Georgia Works about the great care I've received and that they should come check it out. I'm also a patient in the medical clinic, and Dr. Henson is nice." Asked about the need for Good News Clinics in the community, Chris said, *"There are good people out there who need help but can't afford it without the care that Good News Clinics provides."*



# Thanks to our Faithful Providers

Thank you to the medical providers who volunteer in the Sam Poole Medical Clinic and the dentists who volunteer in the Green Warren Dental Clinic.

## PHYSICIANS

Mark Henson,  
*Co-Director of Internal Medicine*

Teresa Clark,  
*Co-Director of Internal Medicine*

Ed Lynch,  
*Director of Women's Health & Dispensary*

Bradley Auffarth

\*Jody Bahnmiller

Marta Bognar

Craig Brown

Teresa Clark

\*Mohak Dave`

Rekha Desai

Kathryn Dudas

Stephen Farkas

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Brent Flickinger

Miriam Gentin

\*Robert Gisness

\*Nathaniel Grabill

Wesley Head

Mark Henson

Katherine Herzog

Edwin Lynch

William Manus

Edward McDonald

Nhi-Kieu Nguyen

Heidi Nicholson

\*Samir Patel

Robin Pyburn

Antonio Rios

Thomas Rossi

Vivek Sambhara

Priscilla Strom

\*Uday Tata

Jeannette Velazquez

Roberto Villanueva

\*Christy Wagner

David Westfall

## DENTISTS

Ben Hawkins,  
*Dental Director*

Joe Barclay

Joseph Baughman

Alla Brown

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Brad Dixon

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Andrew Ramsey

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Wesley Shelnuitt

Jonathan Taylor

Patrick Toms

Ryan Vaughn

Ron Wilson

## MIDLEVEL PROVIDERS

Judith Chung

Christina Ekstrom

Eva Johnson

\*Teresa Matthews

George Ordway

\*Ladonna Reyka

Sheridan Spencer

Doris Weaver

## Thank you to the valued partners who serve with us:

Alliance Prosthetics & Orthotics

Brenau University

Georgia Lions Lighthouse

Georgia Mountain Food Bank

Johnson High School

Jubilee Farm

Lanier Technical College

NGMC Graduate Medical Education residency program

Philadelphia College of Osteopathic Medicine

United Way of Hall County

University of North Georgia

Thank you also to the 150 specialty providers who volunteer to see patients through our Health Access Initiative.

\*new volunteer onboarded in FY22

*We're all going to leave a legacy.*

**Will yours be by choice or by chance?**

Leaving a small specific bequest in your estate plan is a great way to make a legacy gift to Good News Clinics. To those who have included Good News Clinics in your legacy plan, we are forever grateful! If you have any questions about how to leave a legacy gift, please be on the lookout for an upcoming presentation on legacy planning.

## WILLS WORKSHOP: *A Lesson in Legacy*

**February 7, 2023 | 5:30-7:30PM**

**Location: TBD**

**Hors d'oeuvres & drinks**

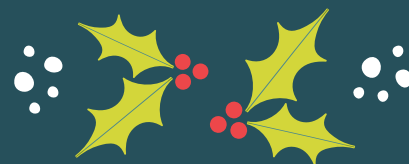
**RSVP:**

**[emily.gaddy@goodnewsclinics.org](mailto:emily.gaddy@goodnewsclinics.org)**



## The Christmas Gift that Changes Lives

Give gifts in honor or memory of a loved one this holiday season.



To give a gift today, visit  
**[goodnewsclinics.org/donate](https://goodnewsclinics.org/donate)**.

# Donors

Oct. 1, 2021 – Sept. 30, 2022

Good News Clinics is pleased to recognize those who grow and sustain our services. We welcome donors into the Good News Clinics giving circles.

## Signature Gifts Circle (\$50,000 +)

Jim & Wynelle Butts  
Conrads Family Foundation  
Linda Fowler  
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*\*indicates donations made through  
the North Georgia Community  
Foundation*

## In Memory

Gifts received are listed in **bold** by the name of the individual being remembered.

**Jimmye Aaron**  
Hank & Ann Goble  
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Janis Miller Wilson

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**Charles Parks**  
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**Donald Parks**  
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**Jim Pethel**  
Linda Fowler  
Lowell & Mardy Fulenwider

**Maxine Phillips**  
Hank & Ann Goble  
Jim & Vicki Wilhoite

**James & Dot Poole**  
Daniel & Julie Poole Knotts

**Sam & Bess Poole**  
Murff & Sandra Germany  
Daniel & Julie Poole Knotts

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Thomas G. & Donna A. Murray  
Louis & Kathy Sawyer

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## In Honor

*Gifts received are listed in **bold** by the name of the honoree.*

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Keith & Marybeth Cook

**Claire Bell**  
Liz Coates

**Rosalind Black**  
Janie Owen

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**First Responders**  
Gloria Cortez

**Jane Fleming**  
Daniel & Julie Poole Knotts

**Teresa Clark Fowler**  
Buford First United Methodist  
Church

**Loren Funk**  
Allison Borchert

**Teeny Gillespie**  
Janyce S. Earl

**Mrs. Ray Gockley**  
Carolyn Reed Smith

**Good News Clinics (GNC) Staff**  
Daniel & Julie Poole Knotts  
Richard H. Oates

**GNC Volunteers**  
Kim Melton

**GNC Volunteers &  
Employees**  
The Honorable & Mrs. Nathan Deal

**Gene & Kathy Gray**  
Ellen Stratton McAllister

**Lee Highsmith**  
Dudley & Maxine Trapnell

**Jack & Janice Hogan**  
Louise Hogan

**Neal Dunlap Hughs**  
Daniel & Julie Poole Knotts

**Betty Jennings**  
James & Wynelle Butts

**Joe Kennedy**  
Andrew Joyner

**Mr. & Mrs. Douglas King**  
Bud & Joan Nickels

**Park & Joanne Kirk**  
Phil & Judy Bush

**Dr. & Mrs. Frank Lake**  
Ronnie & Carol Whitmire

**Fred & Lucy Link**  
Phil & Judy Bush

**Dr. & Mrs. Ed Lynch**  
Bob & Susan Rosentreter

**Brad & Linda McAlister**  
Phil & Judy Bush

**Carole Mendenhall**  
Phil & Judy Bush

**The Minton Family**  
Josh & Kim Gnatt

**Dr. & Mrs. Steve Moore**  
Ronnie & Carol Whitmire

**Brad Morris**  
Sam Harben

**Bradford Morris III**  
Sam Harben

**William Morris**  
Sam Harben

**Alma Murray**  
Daniel & Julie Poole Knotts

**Charlie Nash**  
Bo & Sally Walpole

**Bud & Joan Nickels**  
Phil & Judy Bush

**Ed Nivens**  
Phil & Judy Bush

**Katie Odegard**  
Josh & Kim Gnatt

**The Odegard Family**  
Josh & Kim Gnatt

**Rhuel Dennis Patterson**  
David & Betsy Jennings Powell

**Tom & Hope Patton**  
Neal & Sarah Patton

**Norman Peets**  
Cathy Weil

**Don & Dot Pirkle**  
John LaForge

**Kevin Price**  
Dirk & Pat Mitchell  
Walter & Winkie Boomershine

**James G. Reeves**  
Carolyn Kokenge

**Antonio Rios**  
Jeff & Vanessa Schaeffer  
A Herbert Schutte, Jr.  
Ritu Walia

**Mr. & Mrs. Luis Rivas**  
Carolyn Reed Smith

**Carolyn Smith**  
Linda Fowler

**Greg Smith**  
Linda T. Chapman

**Mary Smith**  
Phil & Judy Bush

**Lessie Smithgall**  
Smithgall Family Fund of the  
Community Foundation for  
Greater Atlanta

**Jack & Linda Spencer**  
Charles & Elizabeth Noble

**Judy Stanfield**  
Jenny Puckett

**Bob Swoszowski**  
Chuck & Patricia Guthrie

**Mary Thigpen**  
Wanda Creel  
Portia Gardner-Smith

**Diane Tuffy**  
Brian Tuffy

**Winslow Verdery**  
Ruth Cowan

**Jim & Norma Walden**  
John & Janet Walden

**Texys Morris Wheelock**  
Sam Harben

**Kate Zoercher**  
Lori Lebow

## Grantors



# Fiscal Year End Report

October 1, 2021 – September 30, 2022

Revenue Total: \$2,153,148    Expenses Total: \$2,198,763  
Greater Things Campaign Pledges: \$6,127,135

## PATIENT APPOINTMENTS

**Sam Poole Medical Clinics:**  
10,694 patient appointments

**Green Warren Dental Clinic:**  
4,209 patient appointments

**GNC Dispensary:**

- 46,431 prescriptions
- \$11,284,258 retail value

**Health Access:**

- 2,754 patient appointments
- \$3,454,408 value of service

Total number of patient encounters: 21,311\*

**3,016 patients served**

*\* Includes counseling, physical therapy, medical, dental, lab, telehealth, and eye clinic appointments*

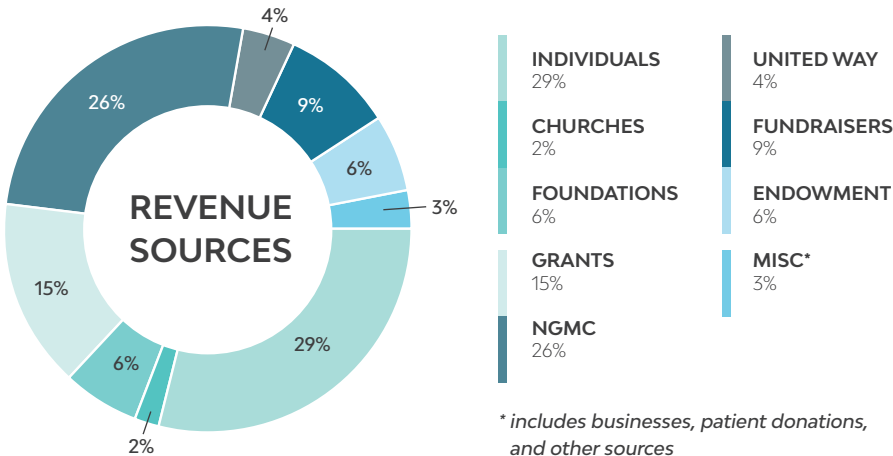
## SERVICES

Estimated value of services provided: \$17,357,417

Total volunteer hours given: 6,305

Value of volunteer time donated\*: \$383,723

*\* volunteer time donated at Good News Clinics campus, not including Health Access*



## Good News by the Numbers

**4.5%** 30-day **hospital readmission rate** of our congestive heart failure patients (national average is 23%)

**36%** increase in **eye clinic appointments** this year

**55%** of our hypertensive patients **lowered their blood pressure** this year

**76%** of our diabetic patients **lowered or maintained control of their A1C** this year

**154** average number of **counseling appointments** each month

**1,674** number of patient appointments seen by our **registered dietitian** this year

**15,685** number of **lab appointments** for the year

**\$3,192,000** estimated **cost avoidance savings** we provided to the local emergency department this year



## GOOD NEWS CLINICS

Hope through Healthcare

**Mailing Address:**  
P.O. Box 2683  
Gainesville, GA 30503

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### 3 WAYS TO GIVE

AUTOMATED DIGITAL ENVELOPE



[www.goodnewsclinics.org/donate](http://www.goodnewsclinics.org/donate)



## WAYS *you can help:*

- Support the Greater Things Capital Campaign
- Make a year-end gift
- Make a donation in honor or memory of a loved one this holiday season
- Give a recurring, online donation monthly or quarterly
- Make a one-time donation of cash, check, or securities
- Make a legacy gift
- Volunteer

## DONATIONS CAN BE MADE:

Online at [www.goodnewsclinics.org/donate](http://www.goodnewsclinics.org/donate)

Mailed to **P.O. Box 2683, Gainesville, GA 30503**

### Contact

**Emily Gaddy**

Executive Assistant

770-297-5040 x320 | [emily.gaddy@goodnewsclinics.org](mailto:emily.gaddy@goodnewsclinics.org)